

Propel Careers Newsletter

Making Connections that Fuel Innovation

March 18th, 2013



Propel Careers is a Boston based life sciences search and career development firm with the unique distinction of being dedicated to networking, mentoring and career development. We are passionate about strengthening the life sciences sector with the connections that we foster.



In This Issue

[March 19th Futures in Life Science Event](#)

[Cracking the Code: Gaining "Industry" Experience while still in Academia](#)

[Career Opportunities](#)

[Upcoming Events that Propel Careers is speaking at](#)

[Other Events Worth Attending](#)

[Networking groups](#)

[Stay in Touch with Propel](#)

March 19th 2013 Futures in Life Science (FILS) Event

Are you a current graduate student (MBA, MPH, JD, Eng, Ph.D., MD etc.), post doctoral fellow, or medical resident, interested in learning about the variety of career paths that exist in the commercial side of the life sciences sector? Are you looking to learn more about what roles exist in business development, product management and marketing and sales?

If the answer to the above is yes, then join us for the March 19th FILS event focusing on career paths in consulting. To register, [click here](#)

We will be joined by the following panelists:

- Imran Nasrullah, Head of Strategic Alliance, T1D Exchange
- Carol Greve-Philips, Chief Business Officer, Pronota
- Arthur Hiller, CEO, SciFluor Sciences, LLC
- Tiffany Burt, Associate Director, Ariad Pharmaceuticals

All of the FILS events are held at the MassBio offices at 300 Technology Square, 8th Floor, Cambridge MA from 5:30-8:00pm. Together, Propel Careers, MassBio, and MassBioEd are committed to fostering the next generation of industry leaders



Propel Feb FILS video. To view, [click here](#)
: To read the event blog, [click here](#):

Follow us on [twitter](#)

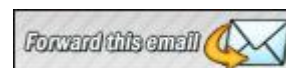
in the life sciences. These events are tailored for graduate students, postdocs and medical residents. We look forward to seeing you there! See more details on our [website](#):

Upcoming Events in the Series:

- April 2013: Career Paths in **Research and Development**. To Register: <http://fils42013-eorg.eventfizz.com/>
- May 2013: Career Paths in **Clinical, Regulatory, and Medical Affairs**. To Register: <http://fils52013-eorg.eventfizz.com/>
- Sept 2013: Career Paths in **Bio-Informatics, Systems Biology and Modeling**
- Oct 2013: **Commercialization 2** (Reimbursement, Patient Advocacy, Pharmacoeconomics, and Market Access) Career Paths
- Nov 2013: Career Paths in **Finance, Legal, and Operations**

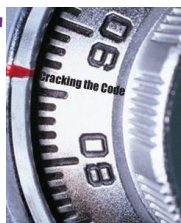
Follow for "Tip of the Day" on [Twitter!](#)

Send networking and interview tips to Amina@propelcareers.com



Cracking the Code: Gaining "Industry" Experience while still in Academia

By Lauren Celano, CEO, Propel Careers



I wrote this article to provide thoughts on how to gain industry relevant experiences while still in the academic setting. This becomes extremely important as people try to transfer from pure research roles into business, commercial, marketing, sales, or product management roles.

Everyone knows that companies want "relevant industry experience," but how do you get it if you are a student, postdoctoral fellow, or otherwise in the academic world? People often ask me for advice on what would appear to be a catch 22. Never fear, there are actually many ways for one to gain experience that industry finds valuable, once you think outside of just your lab area. To read more [click here](#):

Career Opportunities

Below are a few of the current career opportunities that we are working to fill. To apply, send your resume to Resume@propelcareers.com. Reference the job ID. To see more details about these roles, visit: <http://www.propelcareers.com/index.cfm/opportunities>
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Research Opportunities

Scientist II/ Sr. Scientist, Bioanalytical Development (Biomarkers), Cambridge MA
Position ID: 02-164

Scientific Data Curator, Cambridge Ma
Position ID: 02-159

Research Scientist, Protein Sciences, Worcester Ma
Position ID: 02-160

Consulting, marketing, and market research opportunities

Consultant / Sr. Consultant and Analyst, Life Sciences Boutique Consulting Firm, NYC
Position ID: 02-137

Life Sciences Communications Consultants, Cambridge MA
Email Lauren Celano at Lauren@propelcareers.com for more details

Regulatory, Clinical, and Preclinical Consultants, Life Sciences Consulting Firm, Boston Area
Position ID: 02-155

Product Marketing Manager, Boston Area
Position ID: 02-153

Business Development and Analytics Opportunities

Strategy and Analytics Roles, Boston Area
Big Data Life Sciences Analytics Company
Position ID: 02-165
Email Lauren Celano at Lauren@propelcareers.com for more details

Business Operations Associate, Life Sciences Consulting Firm, Waltham MA

Position ID: 02-163

Business Development Director, Life Sciences Consulting Firm in Boston

Email Lauren Celano at Lauren@propelcareers.com for more details

Upcoming Speaking Engagements for Propel Careers

Below are a few of the events that Lauren Celano will be speaking at during the next few months. A more detailed listing of all speaking engagements is available on our website: [Click Here](#)

March 18th, 2013

Boston University Office of Postdoctoral Affairs

Lauren will present to postdocs and graduate students on "Becoming a Leader: Cultivating Leadership Skills for Career Advancement"

March 28th, 2013

De La Femme Career Opportunities Event, Kendall Sq, Cambridge, MA

Lauren will give an overview of specific career paths in the contract research sector of the Life Sciences industry. Register here: <http://delafemme5sai.eventbrite.com/#>

April 2nd, 2013

Boston College Graduate School

Lauren will be presenting on opportunities in the life sciences sector for individuals with graduate degrees

April 9th, 2013

Boston Children's Hospital

Lauren would be speaking to postdocs at Children's to talk about career opportunities in the life sciences industry, building transferable skills, resume and cover letter tips, and other useful tools for a job search.

May 14th 2013

Gettysburg College Current Student Career Development Panel

Lauren will be talking on the topic of "How to identify opportunities and roles and market yourself effectively in your job search". The event will be at Liberty Mutual, Boston MA

June 4th, 2013

Brigham and Women's Hospital

Lauren will discuss the job search process and resume and cover letter tips.

Other Events Worth Attending

Members of Propel Careers are actively involved in the life sciences and entrepreneurial communities and routinely attend networking events in the community. Click the link below to see a listing of networking events in the community. <http://www.propelcareers.com/index.cfm/events/other-networking-events/> A few of the events are listed below

The Capital Network Events

If you are a current or aspiring Entrepreneur, check out the 2013 event series for The Capital Network:

<http://www.thecapitalnetwork.org/>

From raising money to building teams, to formulating an exit plan, The Capital Network has tremendous resources for the entrepreneurial community in the Boston area.

March 19th 2013

Event: Regulatory 101 at M2D2

Event Organizer: The Capital Network Event

Time: 12:00pm -2:00pm

Location: M2D2, UMass Lowell Wannalancit Mill, 600 Suffolk Street, Lowell MA 01852

To Register:

<http://www.thecapitalnetwork.org/events/regulatory-101/>

Thursday, March 21st, 2013

Event: Science Shaping Our World- SHOW: Life Science pathways to Innovation

Event Organizer: Munevar & Associates, Inc., Harvard Catalyst Laboratory for Innovative Translational Technologies (HC-LITT) and the Harvard Catalyst Central Laboratory (HCCL)

Location: Harvard Medical School, Canon Room, 200 Longwood Avenue, Boston MA

Time: 5:30pm-9:00pm

To register: <http://showmarch2013.eventbrite.com/>

Tuesday, March 26th, 2013

Event: Journey to the Top: Lessons Learned Along the Way

Event Organizer: WEST- Advancing Women in the Business of Science and Technology

Location: The Broad Institute of MIT and Harvard

Time: 6:00pm-9:00pm

For more information: <http://www.westorg.org/2013-03-26-journey-to-the-top>

Thursday, April 4th, 2013

Event: Xconomy Forum: Boston Biotech Seizes the Momentum

Event Organizer: Xconomy

Location: Biogen Idec- Building 8, 14-15 Cambridge Center, Cambridge MA

Time: 1:30pm-5:00pm

To register: <http://xconomyforum60-eb1week.eventbrite.com/>

Tuesday, April 9th, 2013

Event: The Early-Stage Life Sciences Technology Conference IX

Event Organizer: The Massachusetts Technology Transfer Center

Location: Merck Research Laboratories, 33 Avenue Louis Pasteur, Boston MA

Time: 1:00pm-7:00pm

For more information: <http://www.mattcenter.org/lsconf2013/home.html>

Networking groups for building connections and industry insight:

Propel Careers members regularly attend events from the groups highlighted below.

AWIS MA: Association for Women in Science:

<http://www.mass-awis.org/>

MassMedic: <http://www.massmedic.com/meetings.htm>

Healthcare Businesswomen's

Association: <http://www.hbanet.org/>

MassBio: <http://www.massbio.org/>

New England HIMSS Society

<http://www.nehimss.org/calendar/calendar.html>

MassChallenge: <http://www.masschallenge.org>
Medical Development Group: <http://www.meddevgroup.org/>
MIT Enterprise Forum: <http://www.mitef.org>
The Bioscience Network:
<http://thebiosciencenetwork.org/>
The Capital Network: www.thecapitalnetwork.org
TIE: <http://www.tie.org>
The North Shore Technology Council: www.nstc.org
Women Entrepreneurs in Science and Technology:
<http://www.westorg.org/>
Women In Bio: <http://womeninbio.org/>
TIE Boston: <http://www.boston.tie.org>

Stay in Touch with Propel Careers

Blog: <http://www.propelcareers.com/blog/>

Twitter: http://twitter.com/Propel_Careers

LinkedIn Group: Propel Careers

Facebook: Propel Careers

Together through our network, we will strengthen our industry and foster future leaders! Thank you for your continued support.

Sincerely,

Lauren

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